

Aditi Foods (India) Pvt. Ltd

TERMS OF BUSINESS FOR DISTRIBUTOR

1. Delivery of goods will be affected on receipt of confirmed order and full payment deposited in our account of HDFC Bank or United Western Bank (Multilocation) or Demand Draft drawn on any Recognized Scheduled Bank payable at Pune / Mumbai Panchgani.
2. Prices mentioned are an ex factory basis of taxes and fright. The Prices ruling at time of dispatches will be applicable.
3. Payment Terms:
 - i) 100% advance with the order
 - ii) "c" Form whether applicable has to be sent with the order.
4. The order will be executed subject to the available of stocks. The Company also reserved the rights to dispatch order in part. Unless otherwise stated a dispatch cancels, all unserviced order.
5. Order for the goods should be in carton lots. Once the order is placed and goods have been dispatched no cancellation will be accepted.
6. Goods once sold will not be taken back.
7. Replacement of goods will be entertained against manufacturing defects. You must inform the company within 15 days from the date of receipt of such consignment.
8. The goods will be sent through Road Transport
9. The Distributor will be responsible to attend to the complaints of the retailers/ customers and inform the Company accordingly.
10. Accounts are to be confirmed every quarter ending June, Sept, Dec. and March.
11. In the event of any dispute the matter will be referred to the appropriate court within the jurisdiction of Islampur Tal. Walwa, Dist. Sangli Maharashtra (India).
12. Distributors are expected to carry Avg. 3 week's stocks.
13. Octroi will be extra.
14. Goods should be sold at the retail price fixed by the company, however the distributor is free to sell lower than price fixed from time to time.
15. The distributor must cover each market at least once in 15 days and important markets every week as per guidelines by the company/sales staff.
16. Trade schemes/Promotions Scheme (if any) must be passed on to the trade.

**PROPOSED DISTRIBUTOR'S INFORMATION FORM FOR ADITI
FOODS**

About You:

1. Name:

1) _____

2) _____

2. Residential Address:

3. Tel Nos: Office-

Mobile- _____

Your Business:

1. Name of Your Firm & Address:

Tel. No.: _____ **Fax:** _____

Email: _____

Website If Any: _____

2. Name of the Proprietor / Partners

(Indicate Managing Partner/Contact Person)

A) _____ **B)** _____

C) _____ **D)** _____

3. Date of establishment:

4. Nature of Business: _____

5. At present working for:-

Company Name	Product	Area	Monthly T/o
1.			
2.			
3.			
4.			
5.			

6. Facilities You Offer (Own / Rented)

- a) Office Address & Tel No:
- b) Godown Address & Tel No:
- c) Storage Capacity:
- d) Delivery Vehicles:

7. Name of Field Staff:-

- 1. Supervisors:
- 2. Field Salesmen:
- 3. Delivery Vans - Drivers
- 4. Labors:
- 5. Accounts:

8. S. T. No: _____ **C. S. T. No:** _____

9. Name of your Transporter: _____

Your Finance:

1. Your Banker A/c No:

Type: CA/CC/SA/OD.

Limits:

2. Investment for ADITI

Your Market:

1. Local Octroi % Local Levies, Taxes (if any) -----
2. Total No of outlets in the Area-----
3. No of outlets – serviced by the Party -----
4. Frequency of visits – Daily / Weekly / Fortnightly -----
5. Credit offer to the Trade _____ Days -----
6. Closing day of the Market -----
7. Bazaar Day -----
8. Area for distribution – Proposed -----
9. Expected Turnover -----

The Terms & Conditions are agreeable

Applicant Distributor’s Signature

PLACE: _____

DATE: _____

Recommendations: _____

Recommended by SR/SO: _____

Approved & Appointed by: _____

Aditi Foods (India) Pvt Ltd.

ADITI VENDOR REGISTRATION FORM

Vendor's Name: _____

Location: _____

A. Basic Business Information

1. Name of the Firm / Organization

Contact Person: _____

Designation: _____

Address: _____

Phone /s (O) _____ (Factory) _____

Fax _____ E-mail _____

2. Constitution of Firm:

Public Limited Yes/No, Private Limited Yes/No

Partnership Yes/No, Individual Yes/No

SSI Yes / No.

3. Regional Office (If any)

Address: _____

Contact Person: _____

Designation: _____

Address: _____

Phone /s (O) _____ (Factory) _____

Fax _____ E-mail _____

4. Manufacturing Location /s

5. Details of MD / Chief Executive / Managing Partner

Name _____

Sharholding _____

Brief Bio-data:

(Qualifications, Experience, Other companies in which involved in Other Partners /

Directors)

1. _____

2. _____

6. Brief Organization Chart / Hierarchy:

7. Registration Details

Registration Number _____ Dated _____

DGTD _____

Director of Industries _____

Other (Specify) _____

Not Registered _____

8. Year of start of Production

9. Building

Factory covered area (Square feet): _____

Covered storage area for Raw Material: _____

Covered storage area for finished products: _____

10. Power

a) Connected Load (KW) _____

b) Generator availability Yes/No Capacity (KW) _____

Make / Model _____ Year of Manufacturing _____

c) Percentage of back up power to required capacity _____

11. Sales Tax Number details

Number _____ Dated _____

Central Sales Tax No. : _____

Local Sales Tax No: _____

Details of exemption (if any) _____

12. Excise Registration Details

Are there any pending demands, show-cause notices, or on-going Litigation with Excise / Excise / Taxation / Customs authorities?

13. Turnover for last 3 years

Product	N-1yr	N-2yr	N-3yr	Current year estimate

B. Current Business Details:

1. Present Manufacturing Activities

Product	Specifications

2. Quality control being used at the Plant/Factory

3. Raw Material Used

Major Raw Material	Manufacturer	Distributor	Quantity / Month	Value / Month

* Please attach separate sheets, wherever required.

7. Does your product require some specific Storage Condition?

If yes, what should be? _____

8. Do you have Standard Operating Procedures set for your Production Methods?

9. Do you keep a written procedure for Machine Breakdown and Maintenance?

10. Do you provide following basic information on the Packing slip on the Shippers containing finish products for Aditi?

- A) Item Name
- B) Item code
- C) Quantity packed
- D) Lot / Batch number
- E) Challan / Invoice number
- F) Name and Address of supplier
- G) Checked by: (Name of person should be written)

11. Rejection Handling System *

a) What do you do with rejections generated at your Factory?

b) What is your system of replacing rejections noted at your Customer's end?

c) What procedure you have implemented for rejected Materials received back from your customer?

12. Hygiene and Housekeeping

a) Do you have a written Protocol on Hygiene / Sanitary?

Control process? Yes / No

13. Lead Time / Supply Lot

How much Lead – Time you require for the supply of material?

How much is your Minimum Supply Lot?

14. Major Customers*

NAME	ITEMS	ANNUAL BILLIN APPROXIMATELY	DEALING SINCE

C. Financial Status

TURN OVER – (InLakhs Rs.)

1. Investment Details

Building _____

Plant and Machinery _____

Quality Control (Equipment and Facilities) _____

Others (Specify) _____

2. Bank Facilities

Banker's Name _____

Address _____

a. Term Loan _____

b. Working Capital

D. Business Expectation from Aditi

A) TYPE OF COMPONENTS / ITEMS

B) EXPECTED BUSINESS (PER ANNUM)

C) MARGIN EXPECTATION

Authorized Signatory

(Name and Designation)

Note: Please enclose copy of documents where ever required.

Privacy Policy –

Aditi foods (India) Pvt. Ltd. is committed to safeguarding its User's Privacy, we request all over uses to read the following privacy policy to understand how their personal and business information will be treated, as they make full use of over services to their benefit. This policy is applicable only to the entire network of market places operated with Aditi Foods India Pvt. Ltd. and not by any other company.

1) Storing of Personal Information -

Aditi foods is confident when you place your first order with us your personal information is saved so that subsequent order checkout experiences can be more convenient for you when you return to place another order, your personal information – less your card information will be displayed automatically during the checkout process.

2) Use of Information to other company -

Your personal is used by Aditi foods india Pvt Ltd, to provide you with excellent so and is not made available any other company except when Aditi foods com. has the user's permission or under special circumstances. Such as when Aditi foods believe in good faith that the law requires it or as permitted in terms of this policy.

3) Distribution of Information -

Aditi Foods India Pvt Ltd from time to time send its users emails regarding kits products and services future Aditi foods com, may o occasionally send direct mails about products and services of third parties that if it feels may be of interest to the user only Aditi foods com. or its agents working under confidentiality agreements will send these direct mailings.

4) Disclosure of collected Information -

Aditi foods only collect Information that is absolutely essential to the successful completion and fulfillment of your order.

When you are on network and are asked for personal information you are sharing the information with Aditi foods com.alone. Unless it is specifically stated otherwise.

Aditi foods com. has reasons a believe that disclosing this information is necessary to identify, Contat or bring legal action against some one who may be violetry Adity foods coms. terms of services or may be using injury to or interference with Aditi

foods com's rights or property, other shopted network website users, or if Aditi foods com deems it neccerary to maintain service and improve its products and services .

Finally we say, the policy may change from time to time so please check periodically.